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2019

The opportunities behind the change . . . Fundamental changes to make the way we work better

A demographic time bomb



Providing more meaningful work



The current and future workforce wants safer, more rewarding challenges



The opportunities behind the change . . . Entry barriers are coming down

Yesterday: robots helped mainly bigger businesses



Today: robots are helping smaller manufacturers



Simpler to install, program and use robots will increasingly help small and medium sized businesses



The opportunities behind the change . . .

Flexibility to manage the shift from high volume/low mix to low volume/high mix

Economies of scale



Mass customization



Automation flexibility is needed to efficiently adapt to fast moving market cycles





ABB Robotics



ABB Robotics Key facts

Introduced painting robots in 1969 and the world's first commercially available electric robot in 1974

Technology leadership sales and service operations in 53 countries and more than 100 locations



Manufacturing in Europe, Asia and America

~ 6000 employees

Over 400,000 robots delivered worldwide



What makes ABB Robotics different? Technology leadership

A 40+ year history of innovation

A robot pioneer with a long list of 'world's first'

An early mover in digitalization and service innovation

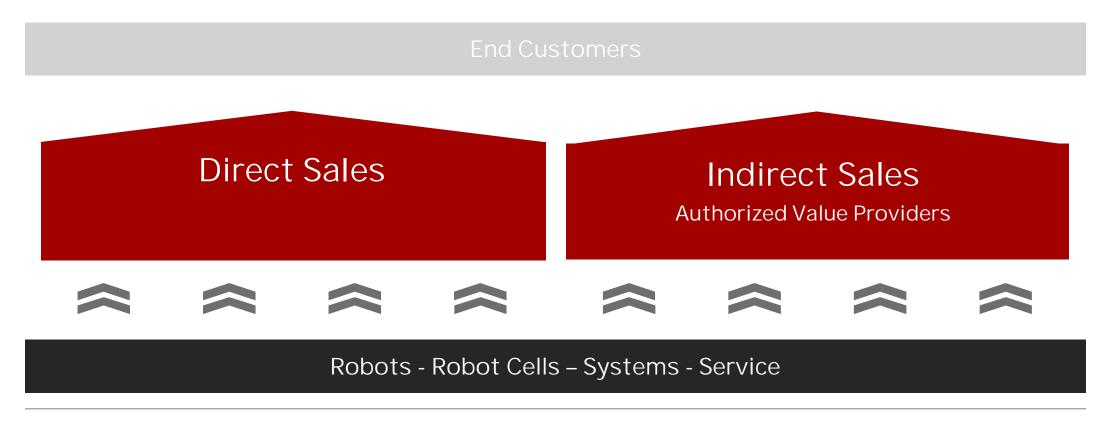
YuMi, the world's first truly collaborative robot

A one-stop-shop from robots to turnkey solutions and the industry's best software



A trusted partner who continues to redefine robotics automation

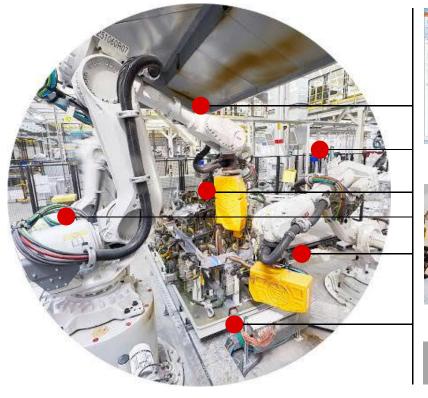
Dual channel market approach



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What makes ABB Robotics different? Our unique offering





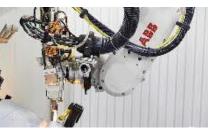
Software



Robots



Complete systems



Equipment



Comprehensive services

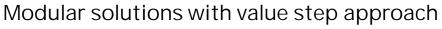


Cells, function packages

An enormous range of complete solutions from one trusted brand.



Flexible value steps to solve customer needs



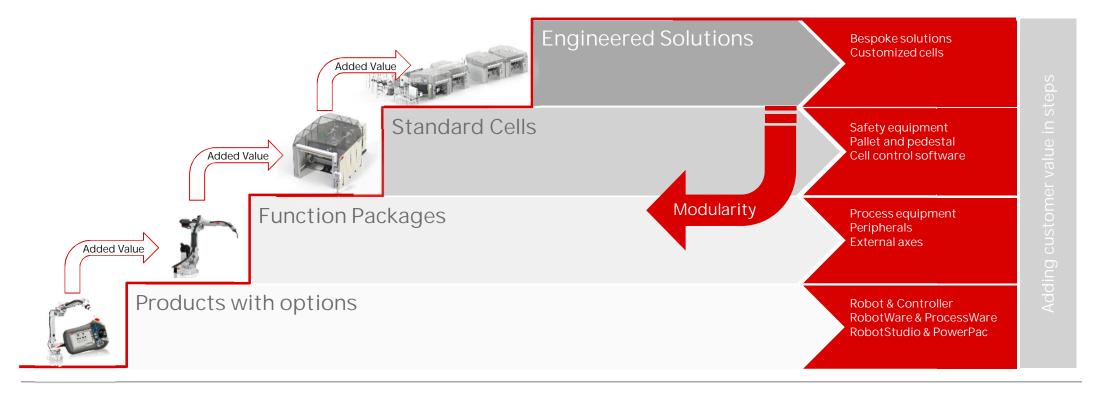


ABB Robotics' differentiators: Simplification, collaboration and digitalization

Simplification



- Managing increased automation complexity
- Removing entry barriers for many new robot users
- Speeding launch time and efficiency

Collaboration



Increasing the flexibility of people and automation systems

Unlocking entirely new applications

Balancing the imperative for safety with the need for productivity

Digitalization



Efficiency through the entire lifecycle: design, build, operate and maintain

Actionable and proactive intelligence for greater reliability

Connecting islands of automation across plants and enterprises



Collaboration also means different things to different people It is about productivity and flexibility as much as safety

Collaborative automation means:

Safety Easy to install Easy to program Simplicity

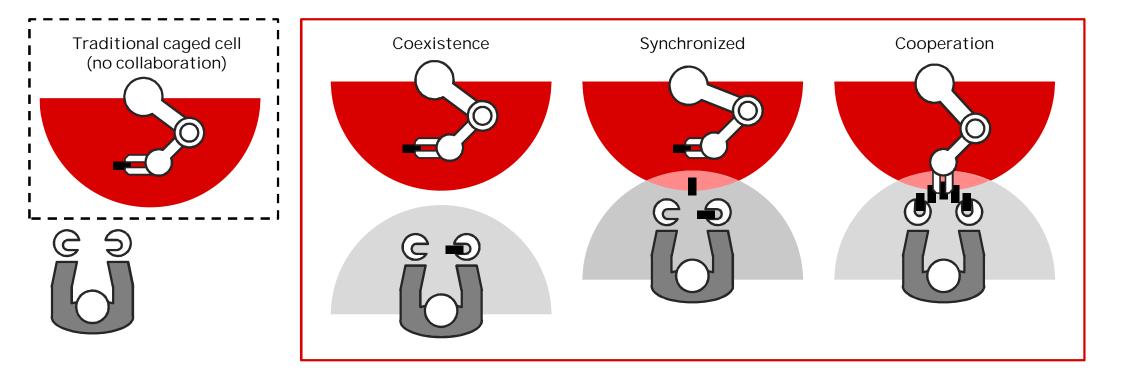


Collaborative automation brings safety, flexibility and productivity all together.



Collaboration comes at many different levels

Low volume, high mix manufacturing means people and robots working closer, more often





New Product – 7 Axis Yumi IRB14050

Launch in 2018

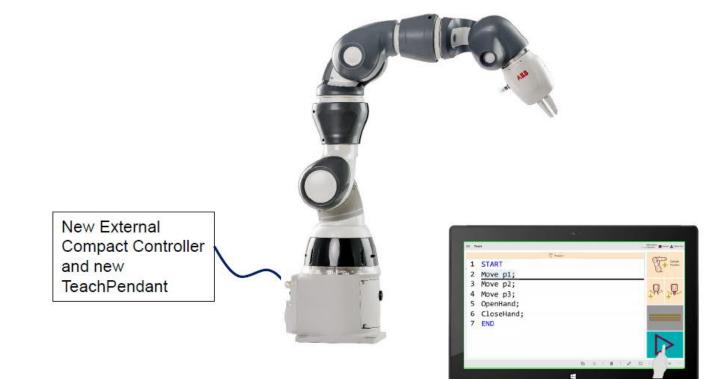
Key features

500g rated payload Small footprint, 7-axis dexterity Table, wall and ceiling mounting Integrated Gripper with Vision and Vacuum Best-in-class safety design High speed and accuracy

Customer benefits

Short cycle times Fenceless operation Easy programming with Lead through Lower investment Easier to integrate

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Single Arm YuMi App for Easy Programming







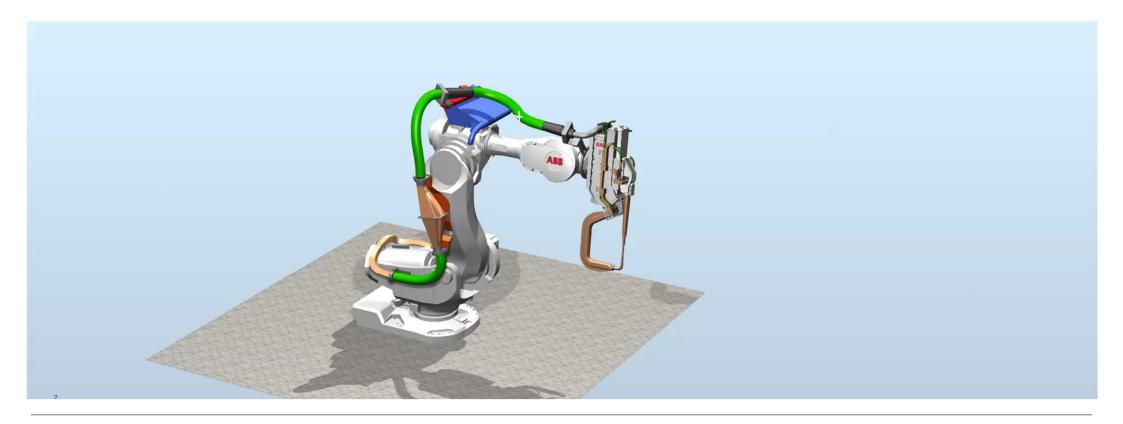


RobotStudio



Cable simulation

Cable simulation driven by high-end physics computational engine





RobotStudio Virtual Reality



VR hardware Which VR headset to choose?

HTC Vive / Vive Pro



Suitable for room-scale VR < 10x10 m

- Requires dedicated space
- Wireless (soon)
- Mature product

Oculus Rift with Touch



Suitable for limited space

Use teleport function to move in VR
Mature product

Immerse yourself!

Windows Mixed Reality headsets



No additional sensors or lighthouses required

- Uses inside-out tracking
- Easily portable

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DRAFT INTERNAL ABB USE ONLY

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VR with RobotStudio

Scenario: Operator training (existing functionality)

Operator training

Feature: Interact with and explore a robot cell in VR Benefit: Opererator training can be done

- completely safe
- before the real equipment is available.
- without risk of damaging equipment

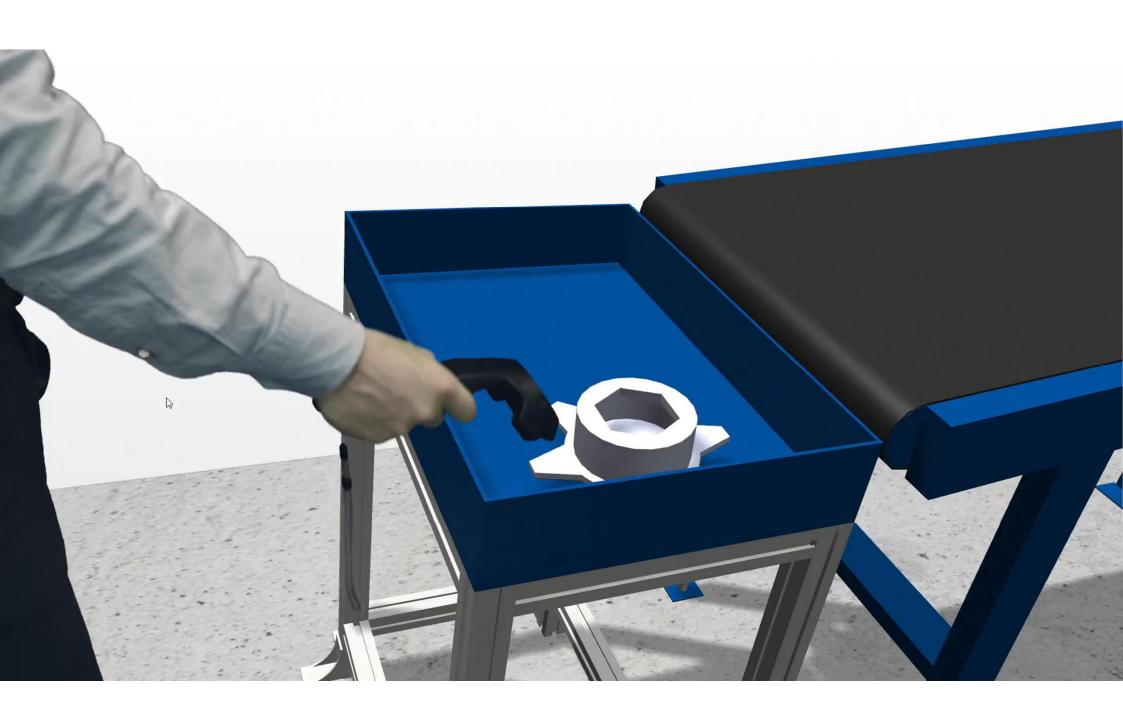
Value:

Increased safety, earlier start-of-production, better trained operators

The functionality has been available in RobotStudio since before but is described here for completeness.

The video shows an operator being trained in operating a robot cell.





VR with RobotStudio

Scenario: Lead through programming (integrated in RobotStudio 6.07)

Lead through programming

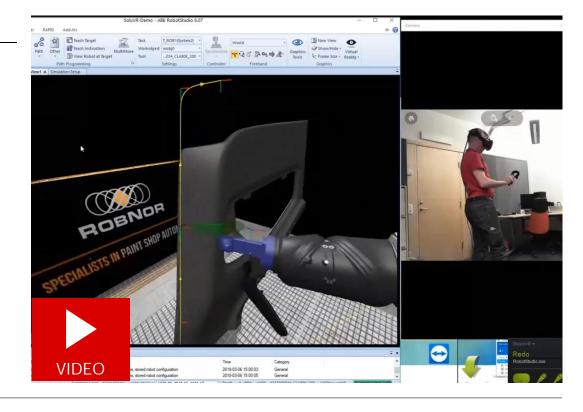
Feature: Teach the robot what to do. Benefit: Programming can be done

- before equipment is available,
- during office-hours
- with increased safety,
- with less risk of damaging equipment
- with less training
- faster and with better quality

Value: Increased part quality, increased safety, makes offlineprogramming accessible to non-experts.

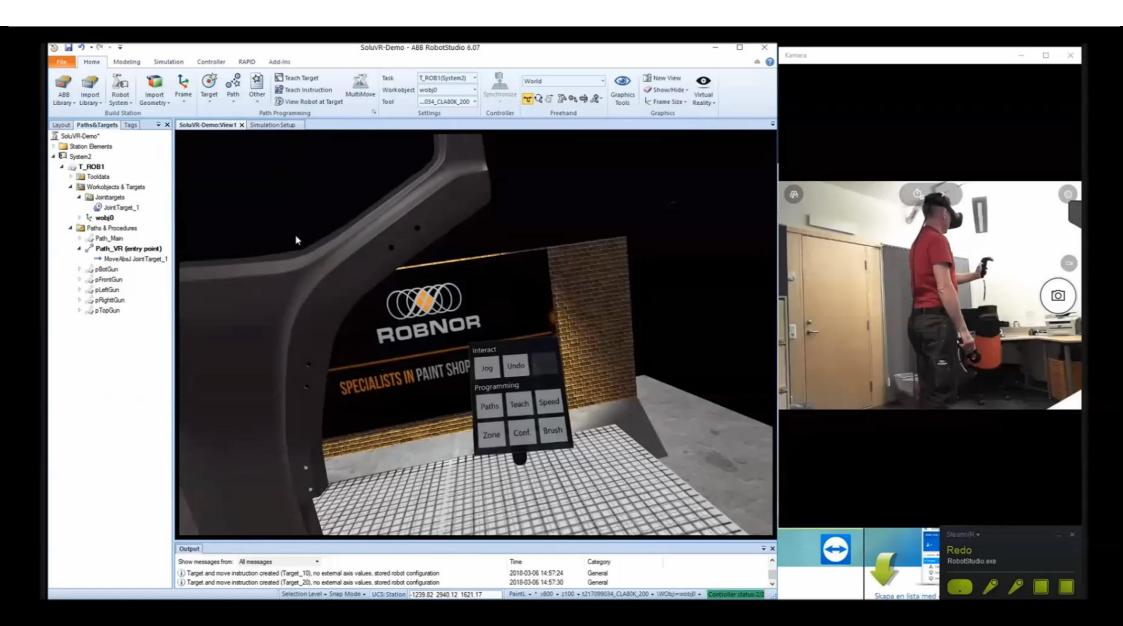
Functionality have partly been available since before as separate RobotStudio add-ins

The video shows a programmer creating a complete paint program in just five minutes. (Courtesy of RobNor AB)



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VR with RobotStudio

Scenario: Collaborative engineering through RobotStudio Meeting (new in RobotStudio 6.07)

Meeting

Feature: Meet in VR from any geographical location and share the same RobotStudio station. Stakeholders can review, discuss and approve robot cell.

Benefit:

- Increased confidence and better decisions made by decision makers
- Reduced travel cost
- Errors found during design phase
- No prior 3D CAD experience required to understand or review cell layout

Value: Increased transparency, earlier start-of-production

The video illustrates how a design review can be carried out using the RobotStudio Meeting function.

